

Auto Sales F.Y. 2025-2026

India's automobile retail industry closed FY 2025-26 at a historic high of 2,96,71,064 units, registering a broad-based 13.3% year-on-year growth that brought the market very close to the 3-crore milestone. Five of six vehicle categories set all-time annual records, with only construction equipment bucking the trend. The April-August period saw muted growth of 2-5 % month on month as consumers adopted a wait-and-watch approach ahead of anticipated GST 2.0 reforms. The inflection point came in September 2025 when the revised GST structure reduced effective tax burdens on mass-segment two-wheelers, small cars, three-wheelers, and select commercial vehicle categories. Many economists suggest a major improvement is needed to improve India's macro landscape to improve consumer sentiment. which could translate to the next phase of expansion of our domestic economy.

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